

The **Altis Partnership Program** brings together best-in-breed technologies and **world-class teams** to the enterprise space.



◆ **No joining fees**

Join our ecosystem free of charge, and leave at any time.

◆ **Partners, not competitors**

We won't compete for professional services with you.

◆ **No required referred revenue**

Grow your partner revenue without any monthly commitment.

◆ **Quality lead referrals**

We refer leads who have a need and budget for your product or service.

◆ **Marketing collaboration**

Collaborate with us on case studies, white papers, brochures, webinars, and events.

◆ **Resources for joint pitches**

We'll provide you with Altis collateral to pitch to clients.

◆ **Non-exclusive agreements**

We believe in value-driven partnerships, not artificial lock-in.

◆ **Knowledge sharing**

We'll share best practices and process collaboration with you.

◆ **Dedicated point of contact**

Meet **Jade**, our Partnerships Manager, your direct contact for questions & queries.

◆ **Show us how to refer you better**

Demo your product or service to our teams, so we can refer you better.

◆ **Peer-to-peer support**

Got a technical question? Found a bug? Talk directly to our engineers!

◆ **Go-to-market support**

Our team is prepared to help you pitch Altis to your clients and draft proposals.

“But wait, there’s more...”

◆ Dedicated Slack channels

◆ Visibility on the **Altis DXP Partners** page

◆ Regular product and partner updates

◆ Access to Partner community events

◆ Access to Sales and Account teams

◆ Access to Engineering team